

Rosen Centre Hotel, Orlando - Proposal

Dates: March 3-6, 2014

2nd option status due to a previous group inquiry*

Room Rate: \$159.00 per night plus tax (please note that this is the same room rate as the EMS Redline program you are looking to collocate with)

Food and Beverage Minimum: \$9,000.00 (exclusive of service charge and sales tax)*

** Note: Per Beth Armstrong's follow-up telephone discussion with her contact at the Rosen, they will work with us in meeting our needs for a lower F & B minimum and move us to first option status.*

Concessions:

- 1 per 40 complimentary room policy (cumulative)
- (3) Staff rooms at \$79.50 per night (maximum of 4 nights each)
- (1) complimentary upgrade to a one bedroom VIP Suite at the group rate of \$159.00 per night
- (2) upgrades to the Hotel's Concierge Level at the group rate of \$159.00 per night
- Complimentary High Speed Wireless Internet in the guest rooms
- 10% Discount on 2014 Published Catering Menus (exclusive of service charge and sales tax)
- 15% Discount on PSAV Equipment Rentals (exclusive of labor, service charge and sales tax)
- Complimentary meeting room rental with food and beverage minimum

As noted above the requested dates are currently available on a second option status due to a previous group inquiry that is holding the needed meeting space. We will continue to monitor these dates and should the option status clear we will advise you immediately.